

Overseas Report

Field Survey in Viet Nam, Vol.2

【Following up on the results of KITA/JICA training course】



At the meeting in former participant Mr. Son's office



At the meeting in former participant Ms. Nhung 's office

- 1) Surveyor : Dr. Masakatsu UENO,
Vice President of KITA
(Executive Director of Training Division)
- 2) Former Participants: Mr. Son (Viet Nam: Hanoi)
Ms. Nhung (Viet Nam: Hanoi)

April 20th, 2014

Training Division

Kitakyushu International Techno-cooperative Association

-We introduce how former participants playing an active role in their homeland of Viet Nam are profiting from their training after completing their JICA/KITA technical training course -

This issue of Overseas Reports covers the current situation of Mr. Son and Ms. Nhung, who came from Viet Nam to participate in last year's technical training course (FY2013). KITA Vice-President Ueno (Executive Director of Training Division) made a business trip to Viet Nam (from March 24 to 29, 2014) and visited former participants there. This is the latest information gleaned from meetings about the results of their technical training.

1. Introduction of former participants



Dr. Ueno
Vice President of KITA
(Executive Director of Training Division)



They met in Hanoi



Mr. Son

- Mr.DINH Xuan Son
- Director of TECHNOKOM JSC.
- Participated in JICA/KITA training in July, 2013



Ms. Nhung

- Ms.DUONG Thi Tuyet Nhung
- President of Eco Viet Nam Limited Company
- Participated in JICA/KITA training in July, 2013

2. Details about the JICA/KITA technical training course they attended

- (1) Course Name: Practical corporate management for productivity in supporting industry (A)
- (2) Course Leader: Tadashi MIYAMOTO
- (3) Training Period: July 23, 2013 to August 3, 2013
- (4) Number of Participants: 6

A memorial group photo taken at the closing ceremony



3. Meetings and factory tours with former participants

3-1) Report on the results of Mr. Son's technical training

- Company name • TECHNOKOM JSC.
- Job title • Director
- Main products • Motorbike parts (Approx. 120 kinds)
- Founded • October 2010
- Participation in the JICA/KITA technical training course . . . July 2013

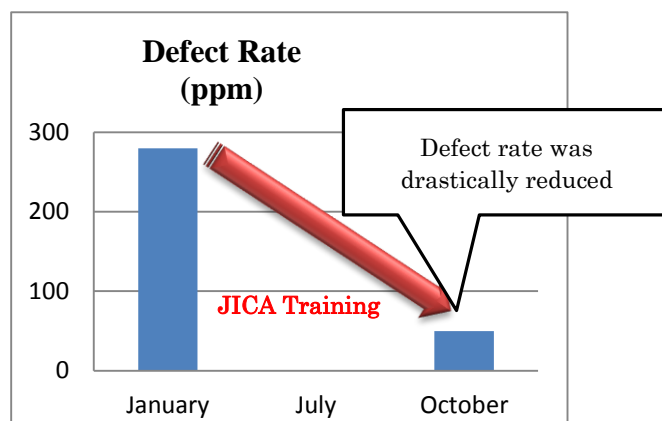
【Action after returning to Viet Nam】

- 1) Repeatedly gathered together workplace leaders for discussions.
 1. Boosted competitiveness
 2. Reduced costs
 3. Boosted productivity
 4. Improved workplace environment
- 2) He created a 5S department and made weekly inspection tours.
The 5S are the foundation and bedrock of production control. A house cannot be built on sand.
- 3) He changed the color of caps in each work station to deepen employee awareness of their allotted role.
- 4) He received guidance from a local SV (senior volunteer).

【Results】

- 1) Reduction of Defect Rate

Phase	Defect Rate
January 2013	280ppm (0.028%)
July 2013	= Training Period =
October 2013	50ppm (0.005%)
April 2014	Target Value : 30ppm



- 2) The company came third out of ten suppliers in 2013.
(It was highly rated for quality and delivery times.)
- 3) The awareness that "it is the customer who pays our wages" became firmly established.

[Inside the factory]



Polishing motorbike parts

[Inside the factory]



A carefully cleaned and tidied metal die storeroom. The result of 5S activities

3-2) Report on the results of Ms. Nhung's training

- Company name • • • • • Eco Viet Nam Company Limited
- Job title • • • • • President
- Main products • •
 1. Parts for vacuum cleaners (pipes manufactured from 0.5 mm thick plate)
 2. Motor core (made by punching electromagnetic steel plate with a press machine)
 3. Drum cans
- Participation in the JICA/KITA technical training course • • • July 2013

【Action after returning to Viet Nam】

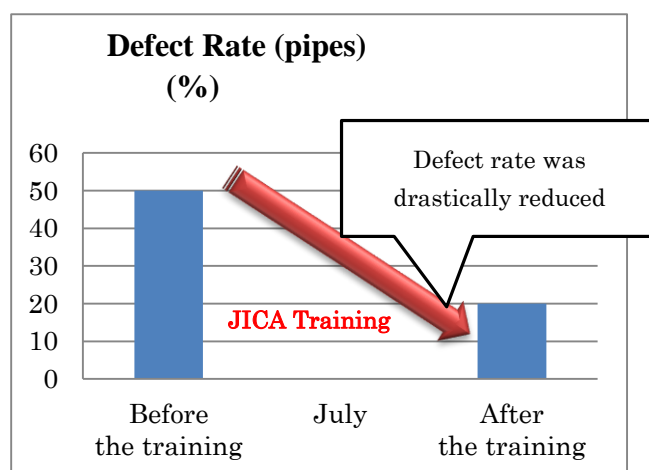
- 1) She has implemented in her company the "problem solving via input from everyone" that she learned in her training, and told the employees that it is up to them whether they are "the only one, or just another company".
- 2) She enforced 'kaizen (continuous improvement)' and disseminated a cost-cutting mentality.

【Results】

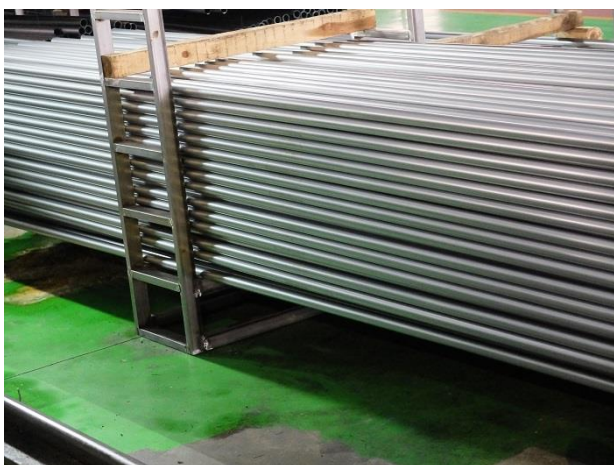
- 1) Reduction of Defect Rate

Phase	Defect Rate
Before the training	50%
July 2013	= Training Period =
After the training	20%
Target value	below 10%

- 2) A slit line is scheduled to be introduced in 2015.
(Aggressive investment)



[Inside the factory]



Welded pipes awaiting shipment. These will be used as suction pipes for vacuum cleaners.

[Inside the factory]



A recently installed press. Its uses include die cutting electromagnetic materials

4. Vice-President Ueno's impressions after the meetings

I was able to meet in Viet Nam and interview Mr. Son and Ms. Nhung, who came to the JICA/KITA technical training course last July.

I visited the factories where they work and was thrilled to be able to confirm that both companies are producing remarkable results from 'the enforcement of the 5S, elimination of wastefulness, and improved quality'.

I think that following four points were major factors in why these two participants achieved such remarkable results.

1. The choice of participant (the president and a person with managerial responsibilities came to Japan for the training)
2. The curriculum of the technical training course focused on 'practical learning' so there was an emphasis on factory tours (personal experience).
3. Japanese-style management and human resource training made a big impression on them.
4. They received practical guidance from SV (senior volunteers) in Viet Nam.

**A dinner party hosted by the former participants
(on March 28, the evening before Vice-President Ueno's
return to Japan)**



This time Dr. Ueno's schedule only permitted him to visit two companies but the participants all coordinated amongst themselves to hold a dinner party for him. Here are the former participants who attended the dinner party. On the left, from the front: Ms. Lien, Ms. Nhung, Mr. Chien. On the right, from the front: Ms. Ga (the interpreter), Vice President Ueno, Mr. Son

5. Overall concept of the technical training course held in 2013

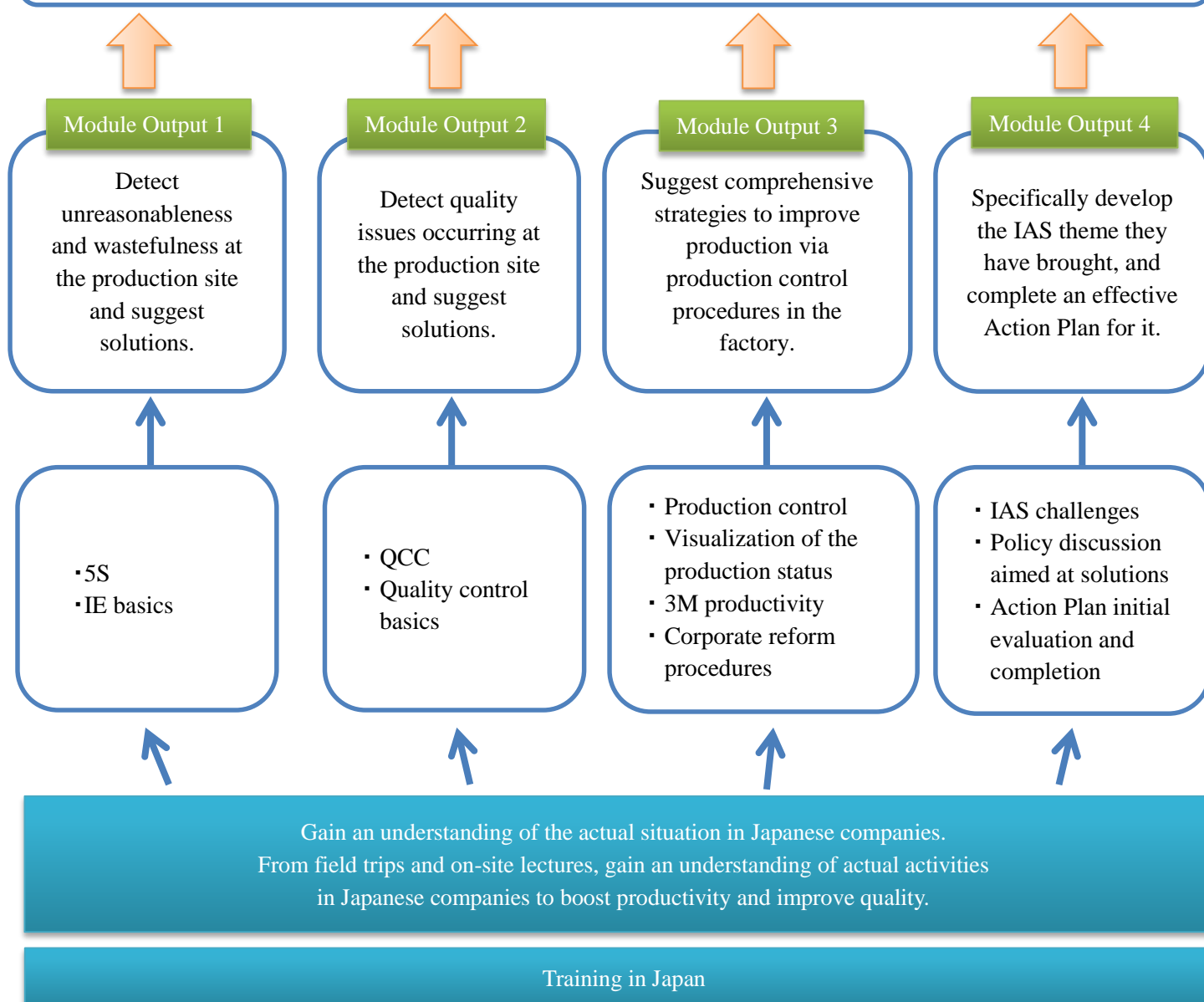
【Practical corporate management for productivity in supporting industry (A)】

Overall Goal

To boost VCCI support performance, boost the productivity of SV assisted companies and to contribute to Viet Nam's sustainable economic growth via the productivity boosting and quality control techniques acquired from this course.

Program Objective

The drafting and proposal of plans to introduce technology for a low carbon society based on the content of the training



6. Memories of the training course

Photo Album of JICA/KITA Training Course

(From July to August, 2013)

