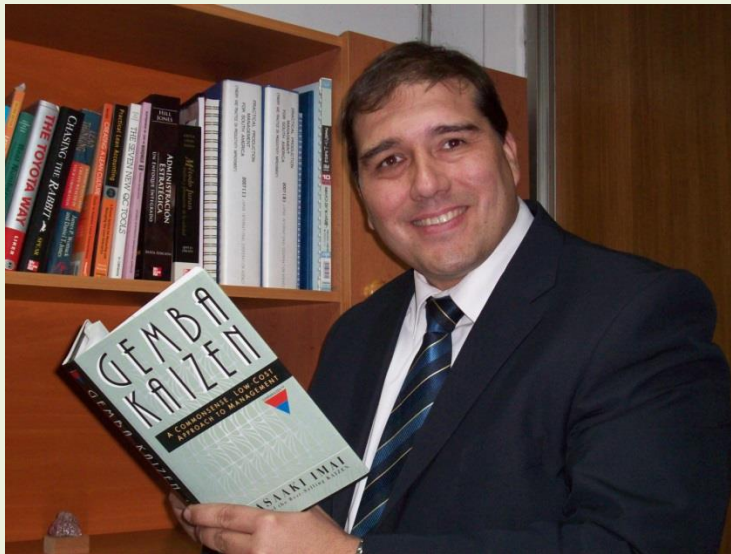


Overseas Reports

【Current Activities of a Former Participant】



Pablo-san reported his current activities in Chile

1) Course Leader : Tadashi MIYAMOTO

2) Former Participant :

Mr. Pablo Antonio Parada Hernández from Chile

January 20th, 2015

Training Division

Kitakyushu International Techno-cooperative Association

~We report on activities being run by Pablo-san playing an active role in Chile, his homeland, after completing his JICA training course~

This issue of Overseas Reports covers activities being run in his homeland by Pablo-san who attended the training course, “PRACTICAL PRODUCTION MANAGEMENT (THEORY AND PRACTICE ON PRODUCTIVITY IMPROVEMENT) FOR SOUTH AMERICA”. His activities were introduced by Mr. MIYAMOTO, the course leader who managed the course.

1. A message from Mr. MIYAMOTO, course leader



Mr. Miyamoto, Course Leader




Mr. Miyamoto and the participants of the training course
(Photo taken in 2007)

Our report this time is from Pablo-san (back row, second from right), who was one of the first participants in our training course "Practical Production Management (Theory and Practice on Productivity Improvement) for South America", launched in 2007.

In the center of the front row is Nancy-san (from Argentina) who was like a mother to the other participants on their course. She is the head of the Weaving Machine Mechanical Development Department, and after returning to her homeland she was also sent to Cuba to serve as an instructor. On the far left of the front row is Fernando-san, an aircraft manufacturing engineer. He has fond memories of his visit to Nissan Motors, which hosted our training visits at that time, and playing soccer against the Nissan team during the lunch break. All the members of the Nissan team wore proper uniforms but Fernando-san and his team mates were dressed in work clothes.

Our participants all played skillfully and accurately to earn an overwhelming victory, with the Japanese team being routed by their swift attacks.

The participants in the course all had strong personalities and studied with enthusiasm. They were very fond of partying at the end of the day's training, and loved yakitori and warm sake. They were a memorable group who still keep in touch and have remained friends.

【Information of a former participant who reported this time】				
Name		Nickname	Country	Training Period
	Mr. Pablo Antonio Parada Hernández	Pablo-san	Chile	2007/10/8 ~ 2008/2/2

2. The training course that Pablo-san attended

【Training Name】

“PRACTICAL PRODUCTION MANAGEMENT
(THEORY AND PRACTICE ON PRODUCTIVITY
IMPROVEMENT) FOR SOUTH AMERICA”



Pablo-san attended the training course named “Practical Production Management (Theory and Practice on Productivity Improvement) for South America” which was held at the first time in 2007.



Former KITA President, Mr. Kono granted Pablo-san his certificate in 2008.



Commemorative photo at the Closing Ceremony with Miyamoto CL (right) and Pablo-san (left)



Pablo-san made a speech at the Closing Ceremony on behalf of all the participants.

3. Activities of Pablo-san



Pablo-san's Activities

【Outline】

When he came to Japan for his training course he was a 37-year old gentle giant of a rugby player. If any participants in the seminar room were noisy during a lecture, he could quell them with a glance. When he returned to his homeland four months after the end of the course he confessed, "During the training I realized that I was a little impertinent and cocky." Before leaving for Chile he told me that, since he had many years ahead of him, achieving this realization at that time was an immensely valuable lesson for him in terms of both his future life and his factory management.

He is currently playing an active role in *kaizen* and 5S activities.

Further details of his activities are introduced on the right.



Please click here
to read his report

Introduction of Asimet

【Outline】

Asimet is the name of Chile's metallurgical industry association. Pablo-san is a member of Asimet's Technical Section, and is promoting activities to boost the productivity of affiliated enterprises. Minerals are mined in abundance, and refining and processing industries are developing. Copper forms 40% of total exports, making a hugely important contribution to the country, and Asimet has close links with the government.

Further information about Asimet is given on the right.



Please click here
to read his report

Course leaders receive various tidings from former participants who have returned to their homelands, and each time they get in touch with them and give advice. We share these email exchanges with you as an illustration of the importance placed on the relationship between former participants and their course leaders.



The news of Mt. Ontakesan's eruption started e-mail exchanges between Pablo-san and Mr. Miyamoto

① E-mail from Pablo-san September 29, 2014

Dear Miyamoto san.
 Hope you are OK ? I heard about Ontake volcano disaster,
 hope every is fine with you and friends.
 Best Regards
 Pablo

② Reply mail from Mr.Miyamoto October 02, 2014

Morning! Mr. Pablo,
 Thank you for your kindly e-mail. We are well!
 I was also surprised at the eruption of Mt. Ontake.
 It is in the position like middle of Japan, at the northwest from Mt. Fuji.
 We can see that mountain from a window of passenger plane.
 I passed closely that mountain in order to buy an apple at November every year.
 It is an independent peak over 3000 m. Snow should lie in winter, its so beautiful.



This eruption was a phreatic explosion. Lava has not come out from inside of mountain.
 Japan is a season when the autumnal leaves of autumn are beautiful.



There is a ropeway to the middle position of a mountain.

Therefore, many people can climb a mountain.

At the time of an eruption, nearly 250 persons were in the summit of the mountain.

A lot of volcanic rocks scattered. And many volcanic ashes also got down. At present, 47 persons die. The missing person has not decided. It is because many people use many routes.

The cause of its death is occurred from volcanic rocks.

The volcanic rocks of the size like the ball of baseball flew at 300 km/h.

There was also a thing 2 m in diameter.



There was the accident in which it was the same at 1979 even in Mt. Aso which you climbed. At that time, 3 persons died by flying volcanic rocks.

③ [Re-reply mail from Pablo-san](#) [October 04, 2014](#)

I'm very glad you are well! Thank you for pictures.

I'm working on activity report, prior October 15 will be ready.

Best Regards

Pablo



Routine e-mail exchanges (E-mail from Nancy-san)

Hi Miyamoto san !!!!
So nice to hear from you !! How are you ??

As I wrote to you on the souvenir, I always remember you and Your teachings....you were so kind to us to teach us all your life work experience.

The group...everybody...keeps in contact through mail, so Pablo and Fernando told us about your visit to Chile and sent some pictures of you in Valparaiso. I hope you can come to Argentina some time, it will be really nice to welcome you here.

How I miss Kokura...and the warm sake !! jajaja. We had a really good time in the tavern Musashi...there are some Japanese restaurants here but it is not the same. I'm sending you some pictures from that day, just to remember good times...

Please send my greetings to Mr. Kawasaki.
Hope we stay in touch, warm regards from the south !!
Nancy



Photo at the Izakaya tavern
Musashi in Kokura



Warmed Sake was really popular.

Activities

SERVICES:

1.1 labour

- Professional attention to labour consultation of the companies.
- Reports and talks on labor issues, with the latest case law criteria, concerning topics of interest.

1.2 environment

- Detecting needs for technology transfer.
- Organization of seminars with national and international specialists.
- Clean production agreements

1.3. foreign trade

- Monthly reporting of exports and imports by tariff glossing.
- Consultation to companies for the preparation of lists of tariff elimination.
- Broadcasting content of trade agreements: programs of tariff reduction, rules of origin, dispute settlement, free zones, refunds, etc. Available information concerning legislation and customs procedures, rules of WTO, ALADI, etc.

1.4 studies

- Monthly issuance of indexes of economic activity of the Sector: physical sales, employment, production and foreign trade.
- Continuous updating of most comprehensive database in the industry.
- Collection, analysis and dissemination of business opportunities.

1.5 communications

- Journal of ASIMET, bi-monthly publication targeting businessmen in the Sector.
- Information in the field of economic, labor, trade, services and business opportunities, among others.
- Monthly breakfast-meetings with the participation of prominent public and private personalities at the national level.
- Annual report, of the main trade union activities during the year and the figures of the financial statements of the Association.

1.6 guild

- Assembly and annual dinner of the industrial sector, as an instance of rapprochement and exchange between own entrepreneurs and with the highest authorities of the country.
- Exposure to ministries and Government authorities, on the position of the Sector against topics that say relationship with industrial activity.
- Choice and awards ceremony of the entrepreneur and the companies in the Sector more highlights of the year.

1.7 technological development

- Continuous improvement of the competitiveness of companies in the sector.
- Generation of projects of technological innovation.
- Joint activities of technology transfer.
- Promotion of strategic alliances with foreign companies.

- Organization of technological and commercial missions abroad.
- Provision of technical assistance, through specialized consultants.

The activity deployed Kaizen method

Mr. Pablo Parada, as partner of Asimet and President of the Productivity Circle has developed various activities for the benefit of the partners of Asimet, organizing technical talks, publicizing companies throughout his tenure and promoted the use of tools such as Kaizen, TPM, 5S, etc.

Our institution has with the valuable cooperation of JICA, which has allowed in recent years having 9 volunteer seniors who have collaborated in approximately 50 companies in the sector associated with Asimet, which has meant considerable improvements in the productive processes of the companies.

Other assistance or support Asimet is offering for the improvement of the management

Asimet concerned the improvement of the productivity of the sector, periodically develops activities such as seminars, talks and technical visits, technological missions necessary instances for the knowledge of the companies and dissemination of knowledge in matters technological, environmental, etc.

The activity of Mr. Pablo Parada

Current position at Asimet

Mr. Parada is currently the President of the Productivitie Circle at Asimet.

First action after returning from the scholarship

Joint the Technology Committee and External Markets, and include in the agenda of the Committee the need to promote the Japanese production model and tools for improvement of productivity among firms partners, to communicate through workshops, talks and technological missions to Japan.

Their role, which is doing now as activity at ASIMET

Coordinator of activities for the dissemination of the Japanese production methods and tools of industrial productivity.

Record of progress of activities carried out by Mr. Parada so far

Workshop 5S (4)

Talk workshop 5S (2)

Kaizen, an ally of industrial productivity

Exhibition 5S Liceo Chileno Aleman LICHAN (technical school for young people about 16-18 years old)(3)

Series of workshops, the 7 tools of the quality Control (1)

- Workshop problem solving, Deming cycle and 7 quality tools:
- N ° 1 tool: Record sheet
- Tool no. 2: Pareto (few vital, much trivial)
- Tool N ° 3: Cause and effect (Ishikawa) diagram
- Tool N ° 4: Histograms
- Tool N ° 5: Stratification.
- Tool N ° 6: Diagram of dispersion (bivariant).
- Tool N ° 7: Graphs and dashboards (Shewhart).

TPM, an ally of industrial productivity (1)

The 7 wastes of production (1)

Presentation in the city of Concepción from talk workshop 5S (2)

Implementation of (10) training courses leading 5S, in the company of steel from the Pacific CAP, at Concepción City as teacher of Asimet Management consulting division.

Name three examples

Dissemination of Japanese control of factory by model:

Exhibition of former scholarship beneficiaries, on the subjects studied during the scholarship of "theory and practice in improvement of productivity" and practiced in the own work place.

Design and promotion of technology mission to Japan, to visit companies and learn about the Japanese model of factory control.

Presentations of the work and the experience gained by the improvement teams composed of members of all levels of the production floor that have implemented these techniques learned from productivity improvement, and performed at the Auditorium of the trade association

Reviews of past activities

There is interest by middle managers professionals to improve the practice of effective control of factory tools and update their knowledge through by incorporating it the understanding of the evolution of the technical leadership to the leadership of a dynamic social factory technician.

Need to expand in future activities

Have a partner who can share their knowledge and experiences in the application of the tools of productivity improvement for the benefit of practitioners of small and medium-sized enterprises that can serve large enterprises, and perpetuating the dream of being a country where industry grow for the benefit of the nation.

What need in order to raise the level of activities?

Broadcasting at the University level, or training technical centres and Government cooperation on the implementation of the tools for improvement of productivity in the metalworking industry.

Remote connection (via for example webinar) with universities and access courses online or presentations online with scholars and practitioners of these tools for improvement of productivity in small, medium and large companies.

Design also extensive and short courses for professional development in the use of tools of productivity improvement.

Internship: International Exchange around short practices in the implementation of productivity improvement techniques.

Audio-visual training material on the different themes that are under the umbrella of the Kaizen.

Best Regards

Pablo Parada



Lecture in the technical school

◆ Link to Mr. Pablo's Reprt



Desks and chairs which were put in disorderly manner for 5S class

[\[Click here \]](#)

To return to the original screen

About Asimet

Founded in 1938, the Association of metallurgical industries and metalworking is characterized by developing intensive management for the benefit of its associated companies, which broadly translates into a permanent and active representation of the interests of the sector to the authorities of the country and public opinion; the delivery of an efficient and professional service to all partners; direct and personalized communication and support for the process of technological and environmental modernization of the industries in the sector.

Asimet in its constant concern for the growth of companies and people develops several activities to achieve this goal.

Mission

Promoting the development of the metallurgical industry and metalworking in Chile, promote and materialize the creation of value in the associated companies, and represent them before public and private national and international institutions in order to achieve comprehensive and sustainable development of the same.

Our permanent action is to maintain a trade union network business that incubates and allows us to transmit updated information and thus achieve an enriching exchange on various developments and improvements in the various fields of the industry. In the field of social responsibility, we promote compliance with good business practices.

Our goal is that metallurgical and metal-mechanic of Chile operate on a permanent basis with the highest levels of quality and excellence that will allow us to be competitive at the global level and fully satisfy the needs of the market.

Constitution and membership

Asimet was constituted on October 21, 1938, representing companies of various sizes of the metallurgical industry - metalworking and related services that provide a wide variety of products.

Sector m-m represents 2.1% of the national GDP and employs approximately 180,000 workers.

The Association currently has 240 member companies.

◆ [Link to ASIMET's introduction](#)



Productivity circle members



[\[Click here \]](#)

To return to the original screen